

CURRICULUM VITAE

ORNELLA TAROLA

Birth date: November 20, 1974

Birth place: Rome

Nationality: Italian

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Italian National Scientific Qualifications (“*Abilitazioni Scientifiche Nazionali*”) obtained

13/A2 Politica Economica, associate professor (abilitazione a professore II fascia)

13/A4 Economia Applicata, associate professor (abilitazione a professore II fascia)

Academic Position

1/11/2007- to present Assistant Professor, DISSE, University of Rome “*La Sapienza*”

(1/11/2007-20/03/2011 Ricercatore non confermato, 1/04/2011- to present Ricercatore confermato),
13/A1, SECS-P/01

Working experience

1/11/2007- to present

Assistant Professor SECS-P/01

University of Rome “*La Sapienza*”, DISSE

(1/04/2011- to present Ricercatore confermato)

2005-2007

Adjunct Professor (Microeconomics, Applied
Economics)

University of Cassino

2004-2005

Maitre Assistant

University of Lugano (CH), IRE

2003-2004

Post-doc

University of Lugano (CH), IRE

Other appointments

2008-2009

Economist (Economic Policy and Growth)

Studiare Sviluppo, Research project: regional
growth and convergence.

2007-2008

Economist (Regional Policy and Convergence)

Studiare Sviluppo, Research project: regional growth and convergence

2006-2007

Economist (Economic Policy for SMEs)
Centro Studi Confindustria, Research project: Economic policy for SMEs

2001-2003

Teaching Assistant (Macroeconomics and Microeconomics)
University of Rome “La Sapienza”

2002 -2003

Economist (Econometrician for Macroeconomic Modelling and Policy Analysis)
Ministry of Economy and Finance

Education and Training

2001-2004

PhD in Economics
University Louvain-la-Neuve (UCL,Belgium)
Grand distinction

2004

Antitrust Law and Economics Gerzensee:
Swiss National Bank,

2004

Discrete Choice Analysis: Predicting Demand and Market Share, EPFL: Ecole Polytechnique Federale de Lausanne March 2004

Instructor: Prof. Daniel McFadden, University of California, Berkeley, USA (Nobel Prize Laureate 2000)

1999-2002

Dottorato di Ricerca
“Economia Politica e Realtà Istituzionale”
University of Rome “La Sapienza”

2000-2001

M.A in Economics
University Louvain-la-Neuve (UCL,Belgium)

1998

Laurea (B.Sc.) in Political Science
University of Rome “La Sapienza”
Summa cum Laude

Coordination of research and technology transfer groups and projects.

2014 'Green attitude', social capital and regional policy, project funded by University of Rome “La Sapienza” (PRINCIPAL INVESTIGATOR O. Tarola, with E. Galli and G. Pellegrini)

2011 Product Innovation, Firms' Ownership and Economic Performance, project funded by University of Rome "La Sapienza", (PRINCIPAL INVESTIGATOR O.Tarola, with C. Bramati, G. Pellegrini and T. Muccigrosso).

2010 Brand Proliferation and market entry, project funded by University of Rome "La Sapienza" (PRINCIPAL INVESTIGATOR O.Tarola, with Teo Muccigrosso, Guido Pellegrini, Giuliana Scognamiglio).

2009 Entry decisions and market structure, *project funded by University of Rome "La Sapienza"* (PRINCIPAL INVESTIGATOR O.Tarola).

2008 Capacity expanding in a dynamic setting: an application to privatized utilities, *project funded by University of Rome "La Sapienza"* (PRINCIPAL INVESTIGATOR O.Tarola).

National and international reputation and professional activity for the scientific community

- Participation in international projects:

2014 Migration and fiscal policy, *project funded by University of Luxemburg* (leading expert in migration, differentiated goods and public policy)

2012 Migration and fiscal policy, *project funded by University of Luxemburg* (leading expert in migration, differentiated goods and public policy)

2011 Product differentiation and market structure, *project funded by University of Louvain-La-Neuve* (leading expert in vertical differentiation and market structure)

- Selected visiting periods

2016 Université du Luxembourg, CREA (Luxemburg)

2014 University of Louvain-La-Neuve, CORE (Belgium)

2014 Université du Luxembourg, CREA (Luxemburg)

2013 University of Louvain-La-Neuve, CORE (Belgium)

2012 Université du Luxembourg, CREA (Luxemburg)

2011 University of Louvain-La-Neuve, CORE (Belgium)

2010 University of Louvain-La-Neuve, CORE (Belgium)

- Organization of conferences

2014 Oligo Workshop, SAPIENZA UNIVERSITY OF ROME, June.

2006 Swiss Society of Economics and Statistics ANNUAL CONGRESS "Industrial Organization, Innovation and Regulation" Lugano, CH, March

- Selected conference/workshop (speaker)

2004 Western Economic Association, International Conference, Canada, Vancouver, June
2004 International workshop on financing and regulation of the highway system, Bergamo
2005 Swiss Society of Economics and Statistics - Annual Meeting 2005, Resource
Economics, Technology, and Sustainable Development, Zurich.
2007 LEARLAB Competition Among Multiproduct Platforms, Rome
2009 IO Theory, Empirics and Experiments Workshop, Lecce
2009 CIFRAM, DISA SEMINAR, Trento
2009, MECOP/IRE Lunch Seminar, Lugano
2009 Società Italiana degli Economisti, Riunione Annuale, Roma LUISS
2011 EPI L'industria italiana nella divisione europea del lavoro" Parma
2014 Oligo Workshop, Roma, June
2015, IAERE, Padua, February
2015, CTN, Venice, March

- **Awards and honors**

2016 Best Evaluation Proposals (Strand B), European Commission, Evaluating Effects of EU Cohesion Policy, Competition for the best evaluations and evaluation proposals, **“Can the European Structural Funds shape migration flows?”**.

2014 MARTIN BECKMANN AWARD 2014 FOR THE PAPER Measuring the Impact of the European Regional Policy on Economic Growth: a Regression Discontinuity Design Approach AS **THE BEST PAPER PUBLISHED IN Papers in Regional Science in 2013**.

1999 Best Dissertation Laurea (B.Sc.) in Political Science

1998 Scholarship (INPS, University of La Sapienza)

1997 Scholarship (INPS, University of La Sapienza)

1996 Scholarship (INPS, University of La Sapienza)

- **Invited papers**

Handbook of Game Theory and Industrial Organization , (Editors: L. Corchon and M. Marini), Imperfect competition with differentiated products (joint with J.J. Gabszewicz)

Italian National Scientific Qualifications (“*Abilitazioni Scientifiche Nazionali*”) obtained

13/A2 Politica Economica, associate professor (abilitazione a professore II fascia)

13/A4 Economia Applicata, associate professor (abilitazione a professore II fascia)

Teaching activity

Graduate courses

2011- to present Firms, Management and Market *University of Rome “La Sapienza”*.
2010-2011 (i) Competition policy, (ii) Advanced Microeconomics *University of Rome “La Sapienza”*.

2010-2011	Mergers and Acquisition, PhD School of Management and Economics , <i>University of Bergamo</i> (English Teaching)
2009-2010	(i) Competition policy, (ii) Advanced Microeconomics <i>University of Rome "La Sapienza"</i> .
2008-2009	Competition policy, <i>University of Rome "La Sapienza"</i>
2007-2008	Microeconomics, PhD School of Economics , <i>University of Rome "La Sapienza"</i> .
2007-2008	Firms and Market, Master in Economics and Banking , University of Cassino
2006-2007	Microeconomics, PhD School of Economics , <i>University of Rome "La Sapienza"</i> .
2005-2006	Microeconomics, PhD School of Economics , <i>University of Rome "La Sapienza"</i> .
2005-2006	Microeconomics, Master in Economics and Banking , <i>University of Cassino</i>
2008-2009	(i) Industrial Economics, (ii) Applied Economics <i>University of Trento</i> (English Teaching)

Undergraduate courses

2006-2007	(i) Applied Economics, (ii) Industrial Organization, (iii) Microeconomics, (iv) Advanced Microeconomics, <i>University of Cassino</i> .
2005-2006	(i) Applied Economics, (ii) Industrial Organization, <i>University of Cassino</i>
2004-2005	(i) Applied Economics, (ii) Industrial Organization, <i>University of Cassino</i>
2006-2007	(i) Microeconomics, (ii) Market and Firms <i>University of Cassino</i> .
2004-2005	Industrial Organization <i>University of Lugano</i> .
2003-2004	Industrial Organization <i>University of Lugano</i>

Institutional offices and roles in Italian and foreign Universities and/or public and private institutions with scientific and/or technology transfer aims

Member of 'La Sapienza' University of Rome Phd in International Economics and Finance, 2011- to present.

Member of the Committee for entrance examination of Phd Students ('La Sapienza' University of Rome), September 2014

Member of the Committee for Research Evaluation ('La Sapienza' University of Rome), 2015.

SELECTED PUBLICATIONS

- End-of-pipe or cleaner production? How to go green in presence of income inequality and pro-environmental behavior, **Journal of Cleaner Production**, *forthcoming* (with A. Mantovani and C. Vergari) **IF. 4.959**
- Hedonic and environmental quality: a hybrid model of product differentiation, **Resource and Energy Economics**, *forthcoming* (with A. Mantovani and C. Vergari) **IF. 1.250**
- Core Existence in Vertically Differentiated Markets", (2016), **Economics Letters**, 149, 28-32 (with J. Gabszewicz and M. Marini) **IF. 0.603**

- Unilateral climate policy and foreign direct investment with firm and country heterogeneity (with F. Sanna-Randaccio e R. Sestini), **Environment and Resource Economics**, published on line January 2016, **IF 1.426**
- Migration, wages and fiscal competition (with J.J. Gabszewicz e S. Zanaj) **International tax and public finance**, published on line July 2015, DOI 10.1007/s10797-015-9370-3 **IF 1.181**
- Relative quality-related (dis)utility in vertically differentiated oligopoly with an environmental externality (with N. Ben Elhadj), **Environment and Development economics**, August 2014 DOI:10.1017/S1355770X14000576 (on line), **IF 1.169**
- Measuring the Impact of the European Regional Policy on Economic Growth: a Regression Discontinuity Design Approach (with G. Pellergini, F.Terribile, T. Muccigrosso, F. Busillo), **Papers in Regional Science**, 92(1), pp. 217–233, 2013 **IF 1.012**
- Product Innovation and Firms' Ownership, (with J.J. Gabszewicz), **Economics of Innovation and New Technology**, 21(4), pp. 323-343, 2012
- On uncertainty when it affects successive markets (with J.J. Gabszewicz and S. Zanaj), **Economics Letters**, Vol. 6 (2), pp. 133-136, 2010, **IF 0.603**
- Monopoly Pricing over Time and the Timing of Investments, **The B.E. Journals in Theoretical Economics**, *Topics*, 6, 1 (20), 2006, **IF 0.412**

OTHER PUBLICATIONS

- Social concerns and duopoly competition (with N. Ben-Heladj e J.J. Gabszewicz), **International Journal of Economic Theory**, 11, (1), pp.75-89, 2015 **IF 0.135**
- Vertical Differentiation and Collusion: Pruning or Proliferation?", (with J. Gabszewicz and M. Marini), **Research in Economics**, forthcoming
- Asymmetric complements in a vertically differentiated market: competition or integration? (with Cecilia Vergari), **Manchester School**, January, 2014 DOI: 10.1111/manc.12054 (on line), **IF 0.261**
- Timing of Investment and Dynamic Pricing (with S. Brusco e S. Trento), **Bulletin of Economic Research**, November 2014 DOI: 10.1111/boer.12036 (on line), **IF 0.261**
- Acquisition vsus de novo entry: a theoretical appraisal, **Research in Economics**, 67(2), pp. 179-188, 2013..
- To acquire, or to compete? The role of firm's name (con J.J. Gabszewicz and D. Laussel), **Journal of Industry, Competition and Trade**, 11(4) pp. 369-383, 2011, **SJR 0.411**.
- Preemptive acquisition and downgrading innovation, **Economics Bulletin**, 31,2, 1520-1529, 2011.
- When “Made in Italy” meets foreign giants: a theoretical appraisal (with J.J. Gabszewicz), **Journal of Industrial and Business Economics**, 38, 3, 31-52, 2011.
- Public Utilities: Privatization without regulation, **Czech Economic Review**, IV(1), pp.62-79, 2010
- Innovazione e commercializzazione nei settori tradizionali: alcuni spunti di politica

industriale (with S. Trento), **Economia e Politica Industriale**, 3., pp.97-121, 2009.

- Time to market in a vertically differentiated industry (with J.J. Gabszewicz e E. Bacchiega), **International Journal of Economic Theory**, 3(4), pp.279-295, 2007.
- Did the entry of low cost companies foster the growth of strategic alliances in the airline industry? (with A. Mantovani), **Rivista di politica economica**, *Special Issue. The Liberalisation of the European Civil Airline Industry: Economic and Policy Implications*, XCVII (I-II), pp.189-220, 2007.
- R&D Cooperation, Innovation and Growth (with G. Cozzi), **Journal of Institutional and Theoretical Economics**, 162, 4, 683-701 (19), 2006.
- How regional policies can affect growth: a macroeconometric model for the Southern Italian Regions (with G. Pellegrini e S. Rossi), **Journal of public finance and public choice**. *Economia delle scelte pubbliche*, 2-3, 2007.
- Capacity Expansion and Dynamic Monopoly Pricing (with S.Demichelis), **Research in Economics**, 60, pp.169-178, 2006
- Aircraft Replacement and Tariff Policy, **International Journal of Transport Economics**, XXXIII, February, 57-69, 2006.
- Air Traffic Expansion and Monopoly Pricing , (with J.J.Gabszewicz) **International Journal of Transport Economics**, XXXII, June, 161-170, 2006.
- Pricing and Financing transport infrastructures in Switzerland. A success story? (with R. Rudel e R. Maggi), **Research in Transportation Economics**, 15(1), 205-213, 2005, **SJR 1.130**

WORKING PAPERS

Mantovani A., O. Tarola, C. Vergari, 2014. "On the effect of social norms to reduce pollution", **Working Papers wp 950, Dipartimento Scienze Economiche, University of Bologna**.

Sanna Randaccio F., R. Sestini, O. Tarola 2014. "Unilateral Climate Policy and Foreign Direct Investment with Firm and Country Heterogeneity", **FEEM Working Paper**

Gabszewicz J.J., O. Tarola, S. Zanaj 2013. "Migration, wages and fiscal competition" **CREA Discussion Paper Series, University of Luxemburg**.

Brusco S, O. Tarola, Sandro Trento, 2012. "Timing of Investment and Dynamic Pricing in Privatized Sectors," **Department of Economics Working Papers 12-01, Stony Brook University, Department of Economics**.

Gabszewicz J.J., O. Tarola, 2011. "Migration, wage differentials and fiscal competition", **CORE Discussion Papers 2011065, Université catholique de Louvain, Center for Operations Research and Econometrics (CORE)**.

Gabszewicz J.J., O. Tarola 2011. "Product innovation and market acquisition of firms" **CORE Discussion Papers 2010078, Université catholique de Louvain, Center for Operations Research and Econometrics (CORE)**.

SPS Rossi, G Pellegrini, O. Tarola 2006. "Macroeconometric modelling for evaluating the policy

impact on growth in dualistic countries: the case of Southern Italian Regions”, **Vienna Economics Papers**.

Cozzi, G., O. Tarola 2004. “Mergers, innovation, and inequality,” **CORE Discussion Papers** 2004006, **Université catholique de Louvain**, Center for Operations Research and Econometrics (CORE).

WORK IN PROGRESS AND SUBMITTED PAPERS

Stability of cartels when they offer vertically differentiated goods (with J. J. Gabszewicz and M. Marini).

Relative preferences and trade (with G. Ceccantoni and S. Zanaj)

End-of-pipe or cleaner production? How to go green in presence of income inequality and pro-environmental behavior (with A. Mantonavi and C. Vergari). R&R: **Journal of Cleaner Production IF.4.959**

Roma, 20/02/2017

Ornella Tarola

